

An aerial view of Baku, Azerbaijan, showing a mix of modern and traditional architecture. The Flame Towers, a prominent skyscraper with a curved, flame-like facade, stands out against the blue sky. The city is built on a hillside, with numerous multi-story buildings and green spaces. A yellow banner is overlaid on the left side of the image, containing the title and subtitle.

# Pricelist 2024

EY Academy of Business  
Caucasus and Central Asia  
Azerbaijan

# Intensive Trainings

Training is delivered in open and corporate format upon request. Groups are formed only upon a one-time application from a company of 10 or more people.

**Please note that all fees include VAT (12%).**

Training	In-class	
	Training duration	Price <sup>1</sup> , USD
<b>Digital Academy</b>		
<b>Artificial Intelligence, Python, MS Power BI, Data Analysis and Visualization, Digital Marketing, MS Excel</b>		
<a href="#">Artificial Intelligence in Business: First Steps with ChatGPT</a>	2	550
<a href="#">Python: Basics, Automation and Data Science (online)</a>	7	550
<a href="#">Power BI. Module I</a>	2	550
<a href="#">Power BI. Module II</a>	1	400
<a href="#">Power BI. Module III</a>	1	550
<a href="#">Power BI in Oil&amp;Gas Industry</a>	2	550
<a href="#">Business Analytics in MS Excel</a>	2	550
<a href="#">Data Visualization I</a>	2	550
<a href="#">Data Visualization II</a>	1	400
<a href="#">Digital Marketing</a>	2	550
<a href="#">Digital Marketing: Practicum</a>	2	550
<a href="#">MS Excel. Module I</a>	1	400
<a href="#">MS Excel. Module II</a>	1	400
<a href="#">Presentation Development in MS PowerPoint</a>	1	400
Presentation Development in Keynote	1	400
<a href="#">Digital Management for Managers</a>	2	500
<b>Leadership, Team and Personal Effectiveness</b>		
<b>Leadership, Team</b>		
<a href="#">Trainers School: Intensive</a>	5	1500
<a href="#">Crisis Leadership</a>	2	*
<a href="#">Innovation Management: Balance Between Innovation and Practicality</a>	2	*
<a href="#">Assertive Management</a>	2	*
<a href="#">Effective Manager</a>	2	500
<a href="#">Change Management</a>	2	500
<a href="#">Efficient Meetings and Discussions</a>	1	*
<a href="#">Personal Leadership</a>	2	500
<a href="#">Team Management</a>	1	500
High Performance Team	1	*
<a href="#">"Increasing Team Motivation and Engagement" Workshop</a>	1	450
<b>Communication</b>		
<a href="#">Influence Strategy in Difficult Negotiations</a>	2	*
<a href="#">Effective Communication and Assertiveness: How to Achieve Desired Outcome Without Conflicts</a>	2	500
<a href="#">Art of Influence</a>	1	650
<a href="#">Effective Negotiations</a>	2	500
<a href="#">Active Sales in B2B</a>	2	500
<a href="#">Selling Skills</a>	2	500
<a href="#">Public Speaking</a>	2	500
<a href="#">Conflict Management</a>	2	500
<a href="#">Training for Trainers</a>	2	500
<a href="#">Business Correspondence</a>	1	450

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\*\* The cost includes a personalized online questionnaire and the MBTI® report.

<sup>1</sup> Fee for open in-class training cover:

- ▶ Participation of one person in training
- ▶ Training materials
- ▶ Certificate of program completion



**How to register for the training?**

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<b>Leadership, Team and Personal Effectiveness</b>		
<b>Self-Management</b>		
<a href="#">Time Management</a>	1	450
<a href="#">Stress Management</a>	2	500
<a href="#">Emotional Intelligence</a>	1	450
<a href="#">Critical Thinking</a>	2	500
<a href="#">Cognitive Flexibility</a>	1	450
<a href="#">Conscious Leadership</a>	2	500
<a href="#">Personal Effectiveness and Communication Disruptors</a>	2	500
<b>MBTI®, DISC®</b>		
<a href="#">MBTI®: Personal and Team Effectiveness**</a>	1	650
<a href="#">Development of leadership competencies through the DISC®</a>	1	650
<b>Financial Accounting</b>		
<b>IFRS: Theory and Practice of Applying Standards</b>		
<a href="#">IFRS S1&amp;S2 Standards on Sustainability Disclosures</a>	1	450
<a href="#">Workshop: Preparation of Non-Financial Reporting in accordance with International GRI standards</a>	1	550
<a href="#">IFRS: Advanced Level</a>	2	550
<a href="#">Deferred Taxes</a>	2	550
<a href="#">Cash Flow Statement</a>	2	550
Individual Financial Statements and IFRS Notes Formation: Workshop	2	*
IFRS for non-financial managers	2	550
<b>IFRS: New and Relevant</b>		
<a href="#">Relevant Aspects of IFRS</a>	3	650
Introduction to IFRS	1	450
<a href="#">IFRS Update: Recent Developments and Practical Aspects</a>	1	450
<a href="#">IFRS 15: Revenue from Contracts with Customers</a>	1	450
<a href="#">IFRS 9: Financial Instruments</a>	1	450
<a href="#">IFRS 16: Leases</a>	1	450
<b>IFRS: Industry Specifics</b>		
International Accounting Standards (IFRS) for Banks	2	550
<a href="#">Accounting in Oil&amp;Gas Industry</a>	2	550
<a href="#">IFRS: Accounting in Mining</a>	2	*
<b>Financial Management</b>		
<b>Finance for Non-Financial Managers</b>		
<a href="#">Finance for Non-Financial Managers I: Accounting, Analysis, Budgeting</a>	3	700
<a href="#">Finance for Non-Financial Managers II: Cost and Risk Management</a>	2	650

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	Training duration	Price <sup>1</sup> , USD
<b>Financial Accounting</b>		
<b>Financial Analysis</b>		
<a href="#">Evaluating the Credibility of Financial Statements</a>	2	650
<a href="#">Financial Analysis I: Financial Analysis Tools and Their Applications</a>	2	650
<a href="#">Financial Analysis II: Business Performance Evaluation</a>	3	700
<a href="#">Financial Analysis for Credit Analysts</a>	3	*
<b>Corporate Finance</b>		
<a href="#">Financial Management: CFO Workshop</a>	3	800
<a href="#">Investment Project Evaluation I</a>	3	700
<a href="#">Investment Project Evaluation II: Sources of Financing and Other Complex Questions</a>	2	650
<a href="#">Business Valuation</a>	3	700
<b>Financial Modelling</b>		
<a href="#">Financial Modelling: Flexibility, Dynamics, Visibility</a>	2	800
<b>Industry Trainings</b>		
<b>Oil &amp; Gas Industry</b>		
<a href="#">Power BI in Oil&amp;Gas Industry</a>	2	550
<a href="#">Oil&amp;Gas Industry Economics</a>	3	700
<a href="#">Investment Project Evaluation in Oil&amp;Gas Industry</a>	3	700
<a href="#">Planning and Budgeting in Oil&amp;Gas Industry</a>	3	700
<b>Company Management</b>		
<b>Cost and Price Management</b>		
<a href="#">Management Accounting</a>	3	700
<b>Performance Management Best Practices</b>		
<a href="#">Optimization of the Company's Business Processes</a>	2	650
<a href="#">Corporate Governance &amp; Sustainable Development Fundamentals</a>	2	650
<a href="#">Compliance: New Challenges and Role in the Corporate Governance System and ESG</a>	1	470
<b>Planning and Budgeting</b>		
<a href="#">Planning Practice: Budgets and Forecasts</a>	3	800
<b>Project Management</b>		
Project Practices: Project Portfolio Management. Basic Methods and Tools	2	700
<a href="#">Project Thinking: Projects for Non-Project Managers</a>	3	650
<a href="#">Public Sector Project Management based on ST RK ISO 21500</a>	3	650
<a href="#">Project Management: PMI PMBOK® 7<sup>th</sup> Edition-Based Workshop</a>	3	550
<a href="#">Project Management: PRINCE2 Methodology</a>	3	650
<a href="#">Project Management I: Intensive</a>	3	635
<a href="#">Project Management II: PMP® Preparation Program</a>	3	650
<a href="#">Project Management II: IPMA Preparation Program</a>	2	550
<a href="#">Project Management for Top Managers</a>	2	550
<a href="#">Project Management in Oil&amp;Gas industry</a>	2	650
<a href="#">Project Management in Mining industry</a>	2	650
<a href="#">Agile: Scrum. Practical Experience</a>	2	550
<a href="#">Agile Anatomy: Change-driven Project Management</a>	3	650

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	Training duration	Price <sup>1</sup> , USD
<b>Company Management</b>		
<b>Strategy</b>		
<a href="#">Executive MBA: Intensive</a>	5	1 550
<a href="#">Strategy: Turbulent Business Environment and Strategic Drift</a>	1	550
<a href="#">ESG: Challenges, Strategy, Risks and Reporting</a>	2	700
<a href="#">Carbon Footprint</a>	1	*
Carbon Footprint for Top Managers	1	*
<b>Risk Management, Internal Control and Internal Audit</b>		
<b>Internal Control, Risk Management</b>		
<a href="#">Internal Control: Fundamentals of Theory &amp; Practice</a>	2	650
<a href="#">Internal Control: Sarbanes-Oxley Requirements Application</a>	2	*
<a href="#">Evaluation and Indicators of Internal Control System Effectiveness</a>	1	450
<a href="#">Risk Management</a>	2	650
<a href="#">Investment Project Risk: Assessment and Computer Modelling</a>	2	650
<a href="#">Anti-fraud Program</a>	1	*
<a href="#">Risk Appetite: Definition, Evaluation and Monitoring</a>	1	450
<b>Internal Audit</b>		
<a href="#">Internal Audit: Risk-Based Approach</a>	3	650
<a href="#">Effective Communication in Internal Audit</a>	2	550
<a href="#">Workshop: Designing &amp; Writing an Internal Audit Report</a>	2	550
<a href="#">Internal Audit of Project Activity</a>	2	650
<a href="#">ESG Internal Audit</a>	2	650
<a href="#">Critical Thinking in Internal Audit</a>	2	650
<b>Logistics and Supplies</b>		
<a href="#">Digital Transformation in Supply Chains: Modern Technologies in Logistics</a>	2	650
<a href="#">Supply Logistics: Purchasing and Supplier Relationship Management</a>	1	470
<a href="#">Transport Logistics: Multimodal Cargo Transportation</a>	2	650

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## International Certifications

Program name	In-class	
	Duration	Price <sup>1</sup> , USD
<b>Project Management</b>		
<a href="#">Project Management II: PMP® Preparation Program</a>	3 / 24 acad. hours	650
<a href="#">Project Management II: IPMA Preparation Program</a>	2 / 16 acad. hours	550
<b>DipIFR (Rus)</b>		
<a href="#">DipIFR (Rus) Preparation Program</a>	12 / 136 acad. hours	835
	24 / 136 acad. hours	780
<b>ACCA</b>		
ACCA Diploma "Finance and Business Management" Preparation Program		
<a href="#">Business Performance Management</a>	6 / 56 acad. hours	630
<a href="#">Financial Management</a>	6 / 56 acad. hours	630
<a href="#">Audit and Related Services</a>	6 / 56 acad. hours	630
<a href="#">Financial Accounting</a>	6 / 56 acad. hours	630
ACCA: Emergency Learning Kit		
<a href="#">ACCA FM Preparation Program</a>	-	370
<a href="#">ACCA PM Preparation Program</a>	-	370
<a href="#">ACCA AA Preparation Program</a>	-	370
<a href="#">ACCA SBL Preparation Program</a>	-	370
<b>CFA®</b>		
<a href="#">CFA® Level I Preparation Program</a>	16 / 130 acad. hours	980
<b>CIA®</b>		
<a href="#">CIA® Part I Preparation Program</a>	3 / 28 acad. hours	455
<a href="#">CIA® Part II Preparation Program</a>	3 / 28 acad. hours	455
<a href="#">CIA® Part III Preparation Program</a>	7 / 65 acad. hours	635

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- ▶ Participation of one person in training
- ▶ Training materials
- ▶ Certificate of program completion



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# International Qualifications

## [DiplIFR \(Rus\) \(ACCA Diploma in IFRS\)](#)

The program is conducted in Russian.

Daytime classes are held on weekdays or weekends from 10:00 am or 5:00 pm.

**Please note that all fees include VAT (12%).**

Program name	Offline training duration	Online training duration	Offline training price, USD	Online training price, USD
<u><a href="#">DiplIFR Standard Plus</a></u> 163 acad. hours	13 days +1 day of trial exam with analysis	23 days +1 day of trial exam with analysis	835	780

Training fee covers:

- ▶ Participation of one person in the training program
- ▶ Training materials (textbooks, workbooks, past exam materials, video answer keys)
- ▶ Access to webinar recordings
- ▶ Administrative support and online trainer's support during self-study period
- ▶ Certificate of program completion

EY Academy of Business provides pre-exam counseling and exam registration assistance. Check with the coordinators for details.



### How to register for the training?

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# International Qualifications in Project Management

- ▶ [Project Management Professional PMP®](#)
- ▶ [International Project Management Association IPMA®](#)

The program is conducted in Russian.

Daytime classes are held on weekdays or weekends from 10:00 am until 17:00.

**Please note that all fees include VAT (12%).**

Program name	Offline\online training duration	Offline training price, USD	Online training price, USD
<a href="#">PMP® Preparatory Program</a> 48 acad. hours	6 days	1 120	1 120
<a href="#">IPMA Preparatory Program</a> 40 acad. hours	5 days	995	995

Training fee covers:

- ▶ Participation of one person in the training program
- ▶ Training materials, electronic trainer (PMP®)
- ▶ Online instructor support during self-study administrative support
- ▶ Certificate of the program completion

EY Academy of Business provides pre-exam counseling and exam registration assistance. Check with the coordinators for details.

## [CFA® Exam Preparation Program](#)

The programs are conducted in English.

Daytime classes are held on weekdays or weekends.

**Please note that all fees include VAT (12%).**

Program name	Online training duration	Online training price, USD
<a href="#">CFA® Level I</a>	130 acad. hours / 16 weeks	980
<a href="#">CFA® Level II</a>	148 acad. hours / 16 weeks	1 025

Training fee covers:

- ▶ Participation of one person in the training program
- ▶ Training materials
- ▶ Administrative support and online trainer's support during self-study period
- ▶ Certificate of the program completion

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## Certified Internal Auditor (CIA®)

The program is conducted in Russian.

Daytime classes are held on weekdays or weekends from 10:00 am or 1:00 pm.

**Please note that all fees include VAT (12%).**

Program name	Offline training duration	Offline training price, USD	Online training duration	Online training price, USD
<a href="#">CIA® Part I:</a> <a href="#">"Internal Audit Fundamentals"</a>	3 days / 28 acad. hours	455	4 days / 28 acad. hours	455
<a href="#">CIA® Part II:</a> <a href="#">"Internal Audit Practice"</a>	3 days / 28 acad. hours	455	4 days / 28 acad. hours	455
<a href="#">CIA® Part III:</a> <a href="#">"Internal Audit Main Aspects"</a>	7 days / 65 acad. hours	-	7 days / 56 acad. hours	635

## ACCA Diploma "Finance and Business Management" in Russian

The programs are conducted in Russian.

Classes are conducted according to the schedule.

**Please note that all fees include VAT (12%).**

Certificate/Exam	Training duration	Online training price, USD
Business Performance Management	6 days / 48 acad. hours	630
Financial Management	6 days / 48 acad. hours	630
Audit and Related Services	6 days / 48 acad. hours	630
Financial Accounting	6 days / 48 acad. hours	630

<sup>1</sup> Training fee covers:

- ▶ Participation of one person in the training program
- ▶ Training materials
- ▶ Access to personal account with past webinars recordings
- ▶ Administrative support and online trainer's support during self-study period
- ▶ Certificate of the program completion

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## Business Games

Players make decisions together using strategic and tactical thinking, as well as their knowledge and experience. The result is finding the optimal solution for the company, which is achieved through the exchange of information and collective decision-making. After the game, there is a debriefing during which the participants discuss their actions and decisions, as well as explore the reasons for successful or unsuccessful results of the game.

The business games are delivered in corporate format only and can be combined with business training.

For detailed information please contact EY Academy of Business coordinators.

Name	Duration
Team	30 minutes
Team Painter	30 minutes
Tantam	40 minutes
Zoom	45 minutes
Signs	45 minutes
Color Blind	60 minutes
Tournament	75 minutes
Black and Red	90 minutes
Railway	120 minutes



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